



MutAgile

Ltd & Co. KG

35 Lyndhurst Ave, Twickenham
England, United Kingdom
M: +44 78 72 27 38 32
E : ceo@mutagile.com
I: www.mutagile.com
Skype: yeamaizo

Private Company (Companies Act 2006)
Registered in England and Wales
Company No. 09327841

Wendlingerstrasse 36/5
A – 2232 Deutsch-Wagram, Austria
T: **+43 699 1107 2691**
E : ceo@mutagile.com
F : +43 688 647 59 262
Company No. Austria: 416118w – UID: ATU70086015

AIRCRAFT FACILITIES, PURCHASE, LEASING AND CONSULTING FACILITATOR OF OUTRIGHT PURCHASE OF AIRCRAFT SERVICES

Project Profile:

- **Purchase of Aircrafts Advisory Services with Agility**

Main Partners:

- **German Lanka Aviation Group (GLAG):**
www.german-lanka-aviation.com

Main Services:

➤ **Improving Logistic Performance**

- Outright Purchase & Procurement of Aircraft (New, Revised, etc.)
- Maintenance, Training, Fleet Strategy and Planning
- Financing Facilities
- Leasing Options
- Consulting Services
- Customized Solutions Upon Request
- International Partnership

Value Addition

- Agile responses to Serious Customers
- Competitive Prices
- Special conditions for large Number of New Aircraft implemented between 5-10 years

Uniqueness

- ✓ First Hand Contact
- ✓ Low Cost Transactions
- ✓ Best Financial Conditions

Outputs: Private or Public Air Transport Improved

- Small Aircrafts (up to 15 passengers)
- Medium Aircrafts (up to 70 passengers)
- Large Aircrafts (Above 70 passengers)
- ❖ All formats for Cargo Aircrafts (Civilian/Military Cargo/Freight Aircraft)

MutAgile is in charge of Africa for GLAG:

Customers in Africa preferably with Air Operator Certificates (AOC)
Interested Customers should be willing to:

1. Minimize Transportation costs
2. Improve Logistic Performance & Integration (National, Regional & International)
3. Create Decent Job Opportunities
4. Develop Low Cost Travel Facilities for People and Goods

Requirements for Successful Negotiation

1. Send us a Letter of Intent (LOI)
2. Fill-up our Questionnaire (upon request)
3. Additional Information might be requested such as clarifications on:
 - 3.1 Customers' wishes and Aircraft Specifications (Project Profile, Existing Pre-investment Studies (Feasibility Studies/Business Plan)
 - 3.2 Government State Guarantee and/or Fiscal Incentives
 - 3.3 Legally attested copy of AOC
4. GLAG provides Preliminary Price Estimation for Negotiation
5. Signature of the LOI
6. Mandate to Act (Limited Terms)
7. Proof of Funds
8. Final Negotiations and Purchase Order Secured
9. Purchase Order Financing Agreement
10. Office of Foreign Assets Control Clearance (OFAC) if needed

Contact: Dr Yves Ekoué AMAÏZO
GLAG Africa. Trade and Investment
yeamaizo@german-lanka-aviation.com
S/c CEO, MutAgile Ltd & Co. KG
ceo@mutagile.com
T: +43 699 11 07 2691
I: www.mutagile.com